



Screening

1. As part of your exam today we will be providing you with a simple saliva test to see if you have high-risk bacteria that cause bleeding gums, bone loss, and are linked to other inflammatory conditions in the body.
2. Today I will be providing you with a saliva test to screen for the high-risk bacteria in your mouth that not only cause gum disease, but are the same bacteria responsible for half of all heart attacks and strokes, as well as fertility and maternity issues in our nation. This test not only can protect your overall health, it can help prevent you from needing more aggressive and expensive treatments in the future. Would you like to take advantage of this preventive screening today?
3. We are now offering the latest technology to all our patients to be screened for the high risk-bacteria that live in the mouth that can get in the bloodstream. These bacteria increase your risk for other infections throughout the body as well. As you can see here, they are responsible for other inflammatory conditions such as heart attacks and strokes to infertility and development issues in children. Would you like to take advantage of this simple test to see if you and your family are at risk?
4. We are offering the Family & Maternity Oral Pathogen Test that looks for the ten pathogens that are connected to high-risk pregnancy, infertility, and development issues in children. We want to make sure that it is available to all our patients to understand their risks in that they may be carrying these bacteria and passing them along to their loved ones. It is \$___ for the test and it will let you know your personal risk level.

Bleeding

1. Today we will be screening you for gingivitis and periodontal disease. This is where you can actually lose bone in your jaw and around your teeth. The reason we always ask if you have bleeding gums, is that it is the first sign of a more serious bacterial infection. The same bacteria responsible for gum disease is also responsible for half of all heart attacks, it also can increase adverse pregnancy outcomes, is linked to diabetes, and even Alzheimer's and dementia. The test is \$___ to complete today, and that includes the lab fee for us submit your test and then receive the results in as little as a few days. Here is the collection tube, all you need to do is spit your saliva to the red line, and then we can send for your results.
2. Bleeding is not normal during a cleaning. Let's find out why you are bleeding and how worried we need to be. With a simple saliva test we can see how aggressive this infection is and what the next best steps will be to treat it. More importantly, we can determine if it is in your bloodstream indicating if you need an antibiotic or not.
3. I would like to talk to you about the problem in the tissues around your teeth. When I touch your tissues, they bleed. This is a tissue infection called gingivitis. The consequences of not treating this tissue infection is that it can progress into the bone, and cause a bone infection called periodontitis. To see what stage of the



infection you are in, I would have you do a saliva test today and send it off to the lab to see if you have in fact these high-risk bacteria that lead to a more serious bone infection. This way we can treat you right the first time. We will know exactly how to treat you and can save you time and money on not guessing what is the best course of treatment.

Infections

1. Today I am still seeing signs of infection around your teeth in the gum tissues. I know you have been trying to get it under control with brushing and flossing, and can see your efforts. However, it is still bleeding and this can be the first sign of a more serious bone infection called periodontal disease. I feel the next best step is to do a simple saliva test to see what is causing this infection, how severe it is, and more importantly if you will need an antibiotic or not.

2. You are right, with those deeper numbers of 4mm and greater the problem is you have an infection in the tissue and bone. I want to make sure you understand the consequences of not treating it, is that it is a silent inflammatory infection that will continue to progress without you even knowing it. In fact, it can even get in the bloodstream and affect other areas of your body. As you can see here, from heart disease, strokes, diabetes, and even some cancers. We can start treatment today with a simple saliva test to see not only which bacteria you have, but how much you have and if you need an antibiotic or not.

3. On the radiographs here we can see that you are losing bone around your teeth. This is caused by specific high-risk bacteria that not only cause bone loss in the mouth but can also enter the bloodstream and affect other areas of the body. I'll have you start today with a simple saliva test to not only test if you have these bacteria, but how much you have and how we can specifically treat them.

Simple One-Liners

1. We now have a simple saliva test to screen you for the bacteria that cause gingivitis and periodontal disease before you would need aggressive and expansive treatments. Would you like to take advantage of this preventive screening today?

2. As part of your exam today we will be providing you with a simple saliva test to see if you are at risk of infections in the mouth that cause gingivitis and periodontal disease.

3. We are now offering the latest technology to all our patients to be screened for the high-risk bacteria that not only cause infections in the mouth but also put the body at risk. Would you like to take advantage of this simple test to see if you are at risk?

4. We can start treatment today with a simple saliva test to find out what is causing the infection, how aggressive it is, and more importantly if you need an antibiotic or not.